

Date 20th June 2011

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Severn Trent Water

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Your Ref
Our Ref AM/2011/02

FAO Mr D Williams

Dear Sirs

JFC Hydro Valve Flow Control Unit

Thank you for sending Severn Trent Water Ltd ("STW") information on the JFC Hydro Valve Flow Control Unit

The STW New Products Group meets regularly to consider new products within the water industry market which are brought to our attention. We determine:

- whether we consider they would provide a business benefit to STW Ltd and if they do
- whether they meet our current technical standards requirements and
- whether we have an existing contract for the supply of a similar product

The information you provided has been discussed at the most recent New Products Group meeting and we believe that your product could be incorporated into some of our capital projects subject to the particular installation being designed accordingly. I have therefore circulated details to raise the potential with our Asset Creation Engineers and our AMP 5 Design and Build Contractors.

The Thicker Wall Manhole System is also considered suitable for use on Developer sites.

This does not constitute an offer, a representation or any commitment on the part of STW or any subsidiary that it will purchase any product or service or enter into contractual relations.

Yours sincerely

Alex Milner



Infrastructure Specialist
Standards Team

A member of the Severn Trent Group



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